



## Bond | Protect | Beautify

<sup>44</sup> Making Manufacturers more competitive<sup>77</sup>

### **Apply your Skills**

www.sames-kremlin.com

# SAMES KREMLIN, member of EXEL Industries Group

### Federation of dynamic companies & Leader in 4 activities





For 90 years, **SAMES KREMLIN** has been bonding, protecting and beautifying products in the finishing industry, for automotive and industrial customers.

We have provided a wide range of **pumps** and **spraying solutions** dedicated to the protection of materials and applications of

> Paint, Powder, Sealant & Adhesives.

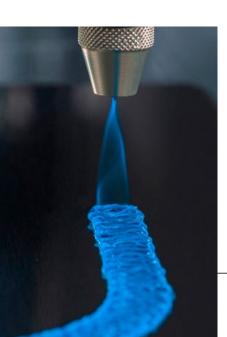


SAMES KREMLIN Headquarters MEYLAN - FRANCE









**iNTEC SAMES-KREMLIN** reinforces the **SAMES KREMLIN** offer in the application of **high viscosity** products with top-level customer references. The complementarity of offers and global commercial networks makes this



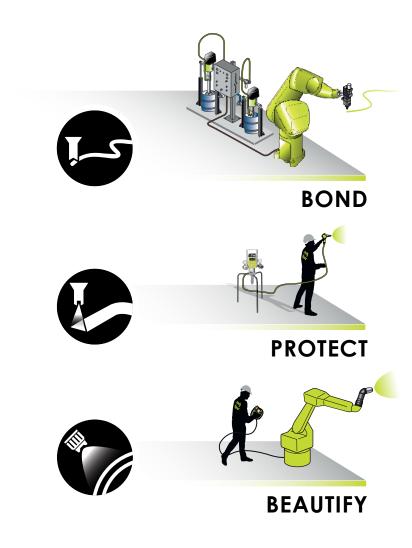
acquisition a strategic step in the development plan of the two companies.

# **OUR VISION**

Making Manufacturers more competitive

# OUR MISSION

Supporting the industrial process from assembly, protection against the environment to finish, by beautifying manufactured products.









# **OUR STRATEGY**





### CUSTOMER SATISFACTION,

the mirror of our excellence, our commitment



### **EFFICIENT SUPPLY CHAIN**,

to deliver the right solution at the right place and the right time

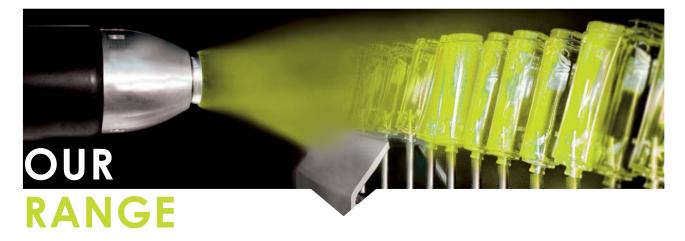
### **USEFUL INNOVATION**,

because we address industrial issues with technology and know-how



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With a wide offer of Products, Solutions and Services we deliver Performances



# SAMES KREMLIN offers customers complete solutions, from a pump to a complete application system.

We are designers and manufacturers of process equipment divided into **6 ranges**:



We have been an Airspray manufacturer since 1925, bringing you the very best in Finishing.

We have been the creator of Airmix<sup>®</sup> since 1975, bringing the perfect mix between quality and productivity.

We provide premium Airless products for finishers with demanding applications.



Pumping beyond possible, dispensing precisely.



Expertise for high finishing quality & efficiency.



For highest Productivity since 1960.



### in 50+ different Markets and 5 Continents

With our manual spray guns, automatic and robotic applicators, our wide range of pumps & machines for fluid handling, dosing, mixing & dispensing, we allow you to **"Apply Your Skills"** for the best performance and productivity possible.



# Our products pursue the following key objectives for our customers:



### PERFORMANCE

Because finishing & dispensing are key processes in most factories, our products deliver leading performance to reach your quality requirements.

### PRODUCTIVITY

Our high capability product ranges provide a real leverage on your industrial investment enabling unknown levels of production output. **SUSTAINABILITY** 

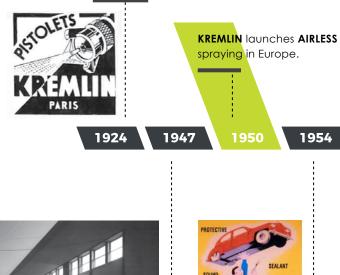
Robustness & reliability are standard for our products, as is providing a quick payback while saving significantly on production costs.

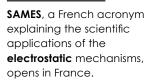
# SAMES KREMLIN TIMELINE

## 90 Years of innovation



**KREMLIN** introduces the **first Airspray** gun in Europe to the finishing industry. The popularity of this gun spreads so quickly that all types of spray guns become known as "Kremlins".





SEALANT ELI COOL

1955

SAMES introduces the JR50,

manual gun, to the world.

the first industrial powder coating

1970

1975

**Electrostatic** systems are installed in many R&D facilities worldwide.

**REXSON** launches its industrial equipment range for **high viscosity** materials.

KREMLIN impacts the paint market with Airmix<sup>®</sup> - a unique technology combining quality finish & productivity with high transfer efficiency to achieve minimal overspray.

SAMES disrupts the paint market with ACCUBELL, its best technology for water-based paint applications.

1993



1995

KREMLIN introduces the first packingfree pump technology, the Flowmax® with SuperLife™ bellow seal.

**SAMES** launches **INOBELL**, its innovative bell technology for powder applications.

1994





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**REXSON** introduces the **Quatro™** 

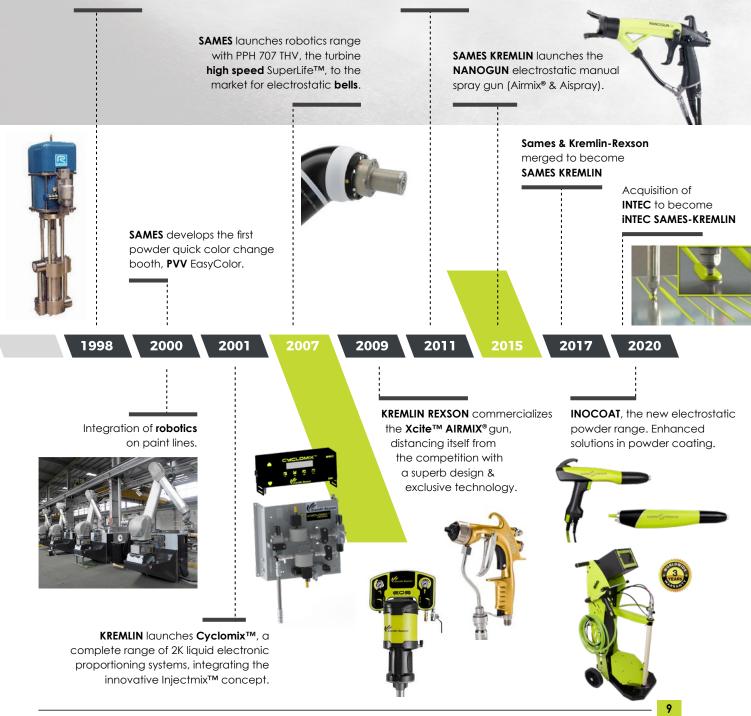
4 Ball Pump range delivering

high & constant flow.





The **ACCUBELL** is upgraded with the **EVO version** delivering an ultimate evolution of the iconic bell into the paint market.



Bond | Protect | Beautify

Original Designer & Manufacturer of

# painting and dispensing

equipment, we have been pursuing developments and innovations through our extensive integration of solutions for industrial process in various markets.

# ENGINEERING

### SAMES KREMLIN has integrated its own technology for decades all around the world.

Our engineering group has delivered to the market, best performances with our own equipment.

A dense and qualified network of partners in the value chain, helps us to provide the best value for cost compromise to our customers. From simple applications to the most complex engineering concepts, there is always a solution to be found at **SAMES KREMLIN** group and network.





# **PROJECT SUPPORT**



## **IN 3 KEY DRIVERS**

### NEW PROCESS IMPLEMENTATION

- Complete new factory/workshop from scratch (Greenfield)
- Existing factory/workshop modifications (Brownfield)

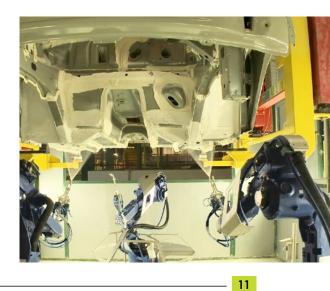


### **EXISTING PROCESS OPTIMIZATION**

- Transfer efficiency improvement
- Cycle time reduction
- Material loss reduction

### **PROCESS MODIFICATION**

- New material to handle
- Line Capacity increase
- New party type handling







Genuine spare parts delivery with excellent supply chain and support, to maintain and extend the life of our customers production tool.



We take the worry out of our customers industrial investment by customizing a service plan to support all their requirements.



Our network of experts are continuously trained & qualified to deliver technical expertise on our customers production tools, while addressing any issues.



We perform in-house validations & new developments of our customers processes.





A strong, reliable partnership involves supporting our customers anywhere, anytime to minimize stoppages & reduce downtime.



# TRAINING

We train our partners to combine our products in the best way to achieve the best performances & production capacity with the highest return on investment (ROI) for our end-users. We also train our customers to process the corrective maintenance procedures to predict the failures while establishing a complete maintenance management.



# Global Presence



#### USA

SAMES KREMLIN Application Lab

45001 5 Mile Rd, PLYMOUTH, MI, 48170 Ph: +1 734 979 0100

#### MEXICO

SAMES KREMLIN BERNARDO GARZA TREVINO # 1715 COL DE MAESTRO MONTERREY, N.L CP 64180 MEXICO Ph: +52 (442) 161 2595



#### CANADA

**SAMES KREMLIN** 931, Progress Ave, Unit 7 SCARBOROUGH M1G 3V5 Ph: +1 800 450 0655

#### BRAZIL

SAMES KREMLIN Rua Alfredo Mario Pizotti, N.41 Vila Guilherme SAO PAULO SP Ph: +55 (11) 2903 1200



#### ARGENTINA

SAMES KREMLIN Avenida Juan Justo, 6021 C1416DLB CIUDAD DE BUENOS AIRES Ph: +54 11 45 82 89 80



# 17 Locations Worlwide





### PORTUGAL

SAMES KREMLIN Rua da Silveira, 554 - Touria 2410-269 POUSOS LRA Ph: +351 244 848 220



#### GERMANY

**SAMES KREMLIN** Moselstrasse 19 D-41464 NEUSS Ph: +49 213 13 69 22 00

#### SPAIN

SAMES KREMLIN C/Botánica, 49 08908 L'HOSPITALET DE LLOBREGAT BARCELONA Ph: +34 93 264 1540

#### INDIA

SAMES KREMLIN GAT no - 634, PUNE NAGAR Road, Wagholi PUNE - 412 207 Ph: +91 (0)20 30472700/01

#### JAPAN

**SAMES KREMLIN** Takashima 2-19-12 - Sky Blig 20F 220-0003 YOKOHAMA - Nishi kanagawa Ph: 045 412 5800 Mobile: +81 (0)45 412 5800

#### POLAND

SAMES KREMLIN Modlinska 221B International Business Park #05-109E 03120-WARSZAWA Ph: +48 225 10 38 50

#### ITALIA

SAMES KREMLIN Linate Business Park Strada Provinciale Rivoltana 35 20096 Pioltello (MI) Ph: +39 (0)2 48 95 28 15



### Bond | Protect | Beautify

With our manual guns, automatic and robotic applicators, supplied by our wide range of pumps & machines for fluid handling, dosing, mixing & dispensing, **SAMES KREMLIN** provides industrial solutions for production increase, quality improvement, material & cost savings.



Find your local contact



#### SAMES KREMLIN

13 chemin de Malacher - CS 70086 38243 MEYLAN Cedex - FRANCE Phone: +33 (0)4 76 41 60 60 - Fax: +33 (0)4 76 41 60 90

#### www.sames-kremlin.com